

## Task 1

Ensure that you understand the meaning of the following business terms. They will be used extensively throughout the first year of the A-Level course. Research and write your own definitions for each:

| Term | Definition |
| :---: | :---: |
| Added value |  |
| Break even |  |
| Budget |  |
| Dynamic market |  |
| Entrepreneur |  |
| Exchange rates |  |
| Fixed costs |  |
| Flexible working |  |
| Inflation |  |
| Interest rates |  |
| Liability |  |
| Marketing mix |  |
| Non-financial motivation |  |
| Price elasticity |  |
| Primary research |  |
| Private limited business |  |
| Product differentiation |  |
| Product life cycle |  |
| Profit margins |  |
| Public limited business |  |


| Quality management |  |
| :--- | :--- |
| Revenue |  |
| Secondary research |  |
| Supply and demand |  |
| Unique selling point |  |
| Variable costs |  |

## Task 2

Business is a subject that continues to evolve. This means that relying solely on a textbook is not an option! To be successful you will need to show:

1. Awareness of business in the real world via media news sources
2. An ability to conduct independent research

## Part 1 (reading)

Download an app which will be a good source of business news.
Alternatively, bookmark some of the following sites:

- The Guardian: https://www.theguardian.com/uk/business
- The Independent: https://www.independent.co.uk
- The FT: https://www.ft.com
- Reuters: https://www.reuters.com/


## Part 2

In the following table, record details of 5 current, business news stories which interest you.

| Date | Description of event | Source |
| :--- | :--- | :--- |
|  |  |  |

## Task 3

## Part 1

In May 2019, taxi company Uber converted to being a plc.

1. What does the term plc mean?
2. Why do companies often become plcs? Try to use the terms share capital

3. Explain any disadvantages Uber might experience as a result of becoming a plc?

## Part 2

I have invested $\$ 100,000$ into Uber. As share prices were $\$ 42$ on launch, I have been able to purchase 2380.

Over the coming weeks and months, this share price will vary. You can find the share value each day by searching 'Uber share value' into Google.

Track the share price for Uber over the coming months in the following table to see if I will make / lose money on my investment. I have completed the first two entries for you.

| Date | Value of one <br> Uber share | Value of my investment (current share <br> value $\times$ number purchased) | Loss / gain |
| :--- | :--- | :--- | :--- |
| $10^{\text {th }}$ May 2019 <br> (launch) | $\$ 42.00$ | $2380 \times \$ 42=\$ 99,960$ | $\mathrm{~N} / \mathrm{A}$ |
| $4^{\text {th }}$ June 2019 | $\$ 41.25$ | $2380 \times \$ 41.25=\$ 98,175$ | $\$ 1785$ (loss) |
| $1^{\text {st }}$ July 2019 |  |  |  |
| $15^{\text {th }}$ July 2019 |  |  |  |
| $1^{\text {st }}$ August 2019 |  |  |  |
| $15^{\text {th }}$ August 2019 |  |  |  |
| $1^{\text {st }}$ September 2019 |  |  |  |

